

# CHANGYOU.COM LIMITED CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS (UNAUDITED, IN THOUSANDS EXCEPT PER ADS AMOUNTS)

	_	<b>Three Months Ended</b>				
	_	Mar. 31, 2018	-	Dec. 31, 2017		Mar. 31, 2017
Revenue:						
Online game	\$	105,461	\$	109,383	\$	85,325
Online advertising	Ψ	5,077	Ψ	6,131	Ψ	5,854
Cinema advertising		24,870		25,492		24,600
IVAS		1,797		3,452		4,091
Total revenue	_	137,205	-	144,458	•	119,870
Cost of revenue:	_					
Online game(includes share-based compensation expense						
of \$(12), \$1 and \$24 respectively)		17,119		17,097		16,505
Online advertising		1,491		1,674		1,620
Cinema advertising		22,729		24,509		18,203
IVAS		1,603		2,407		2,784
Total cost of revenue	_	42,942	-	45,687		39,112
Gross profit	_	94,263	-	98,771	٠	80,758
Operating expenses:  Product development (includes share-based compensation expense of \$(935), \$69 and \$2,004, respectively)		33,793		33,027		26,408
Sales and marketing (includes share-based compensation expense of \$(199), \$29 and \$401 respectively)		15,237		19,949		10,937
General and administrative (includes share-based compensation expense of \$(1,279), \$71 and						
\$3,104 respectively)		7,890	_	10,520		11,895
Total operating expenses	_	56,920	_	63,496		49,240
Operating profit		37,343		35,275		31,518
Interest income, net		7,647		7,687		5,343
Foreign currency exchange loss		(2,811)		(1,312)		(742)
Other income, net		5,441		3,940		2,267
Income before income tax expense		47,620	_	45,590		38,386
Income tax expense		61,059		11,489		8,425
Net income/ (loss)		(13,439)	_	34,101		29,961
Less: Net income/(loss) attributable to non-controlling interests		(281)		(105)		103
Net income/ (loss) attributable to Changyou.com Limited	\$	(13,158)	\$	34,206	\$	
Basic net income/ (loss) attributable to Changyou.com Limited	Ψ=	(10,100)	Ψ=	2-1,200	Ψ	25,020
per ADS	\$	(0.25)	\$	0.65	\$	0.57
ADSs used in computing basic net income attributable to Changyou.com Limited per ADS	=	52,734	=	52,709		52,380
Diluted net income/ (loss) attributable to Changyou.com Limited per ADS	\$_	(0.25)	\$_	0.64	\$	0.56
ADSs used in computing diluted net income attributable to Changyou.com Limited per ADS		52,734	_	53,544		53,435



## CHANGYOU.COM LIMITED CONDENSED CONSOLIDATED BALANCE SHEETS (UNAUDITED, IN THOUSANDS)

As of M		Mar. 31, 2018	As of Dec. 31, 2017	
ASSETS				
Current assets:				
Cash and cash equivalents	\$	729,318	\$	571,139
Restricted cash		2,140		2,020
Accounts receivable, net		80,121		91,636
Short-term investments		321,844		404,584
Prepaid and other current assets		576,433		528,085
Total current assets		1,709,856		1,597,464
Non-current assets:				
Fixed assets, net		194,457		189,947
Goodwill		28,179		27,504
Intangible assets, net		6,205		8,460
Deferred tax assets		10,519		10,100
Other assets, net		59,610		88,548
Total non-current assets		298,970		324,559
TOTAL ASSETS	\$	2,008,826	\$	1,922,023
LIABILITIES				
Current liabilities:				
Receipts in advance and deferred revenue	\$	41,842	\$	42,917
Accounts payable and accrued liabilities		499,472		494,934
Tax payables		19,430		19,468
Total current Liabilities		560,744		557,319
Long-term liabilities:				
Deferred tax liabilities		86,307		34,443
Long-term tax payable		14,666		14,114
Other long-term liabilities		821		790
Total long-term liabilities		101,794		49,347
Total liabilities		662,538		606,666
SHAREHOLDERS' EQUITY				
Changyou.com Limited shareholders' equity		1,345,331		1,312,005
Non-controlling interests		957		3,352
Total shareholders' equity		1,346,288		1,315,357
TOTAL LIABILITIES AND SHAREHOLDERS' EQUITY	\$	2,008,826	\$	1,922,023

### CHANGYOU.COM LIMITED

## RECONCILIATIONS OF NON-GAAP RESULTS OF OPERATIONS MEASURES TO THE NEAREST COMPARABLE GAAP MEASURES (UNAUDITED, IN THOUSANDS, EXCEPT PER ADS AMOUNTS)

	 Three Months Ended Mar. 31, 2018			
	Non-GAAP adjustments (a)			
	 GAAP	Share-based compensation expense (b)	Non-GAAP	
Online game gross profit	\$ 88,342	(12)	88,330	
Online advertising gross profit	3,586	-	3,586	
Cinema advertising gross profit	2,141	-	2,141	
IVAS gross profit	 194	<u> </u>	194	
Gross profit	\$ 94,263	(12)	94,251	
Gross margin	69%		69%	
Operating expense	 56,920	2,413	59,333	
Operating profit	\$ 37,343	(2,425)	34,918	
Operating margin	 27%		25%	
Income tax expense	61,059		61,059	
Net loss	\$ (13,439)	(2,425)	(15,864)	
Less: Net loss attributable to non-controlling interests	 (281)		(281)	
Net loss attributable to Changyou.com Limited	\$ (13,158)	(2,425)	(15,583)	
Net margin attributable to Changyou.com Limited	 (10%)	_	(11%)	
Diluted net loss attributable to Changyou.com Limited per ADS	\$ (0.25)		(0.30)	
ADSs used in computing diluted net loss attributable to Changyou.com Limited per ADS	52,734	_	52,734	

#### Note:

<sup>(</sup>a) The Non-GAAP adjustment does not have an impact on income tax expense.

<sup>(</sup>b) To eliminate share-based compensation expense measured using the fair value method. The downward adjustment of share-based compensation expense in the current period was a result of fluctuations in the market price for the Company's ADS.

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	Three Months Ended Dec. 31, 2017  Non-GAAP adjustments			
		GAAP	Share-based compensation expense	Non-GAAP
Online game gross profit	\$	92,286	1	92,287
Online advertising gross profit		4,457	-	4,457
Cinema advertising gross profit		983	-	983
IVAS gross profit		1,045		1,045
Gross profit	\$	98,771	1	98,772
Gross margin		68%		68%
Operating expense		63,496	(169)	63,327
Operating profit	\$	35,275	170	35,445
Operating margin		24%	_	25%
Income tax expense		11,489	_	11,489
Net income	\$	34,101	170	34,271
Less: Net loss attributable to non-controlling interests		(105)	3	(102)
Net income attributable to Changyou.com Limited	\$	34,206	167	34,373
Net margin attributable to Changyou.com Limited		24%	_	24%
Diluted net income attributable to Changyou.com Limited per ADS	\$	0.64	_	0.64
ADSs used in computing diluted net income attributable to Changyou.com Limited per ADS		53,544	_	53,701

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## RECONCILIATIONS OF NON-GAAP RESULTS OF OPERATIONS MEASURES TO THE NEAREST COMPARABLE GAAP MEASURES (UNAUDITED, IN THOUSANDS, EXCEPT PER ADS AMOUNTS)

	Three Months Ended Mar. 31, 2017			
	Non-GAAP adjustments			
		GAAP	Share-based compensation expense	Non-GAAP
Online game gross profit	\$	68,820	24	68,844
Online advertising gross profit		4,234	-	4,234
Cinema advertising gross profit		6,397	-	6,397
IVAS gross profit		1,307		1,307
Gross profit	\$	80,758	24	80,782
Gross margin		67%		
Operating expenses		49,240	(5,509)	43,731
Operating profit	\$	31,518	5,533	37,051
Operating margin		26%	_	31%
Income tax expense		8,425	-	8,425
Net income	\$	29,961	5,533	35,494
Less: Net income attributable to non-controlling interests		103	3	106
Net income attributable to Changyou.com Limited	\$	29,858	5,530	35,388
Net margin attributable to Changyou.com Limited		25%	=	30%
Diluted net income attributable to Changyou.com Limited per ADS	\$	0.56		0.66
ADSs used in computing diluted net income attributable to Changyou.com Limited per ADS		53,435	_	53,771